

| Snowden Overlook Community Association | | | | |
|--|----------------------------------|---|----------------|----------------|
| 2019 BUDGET | | | | |
| Account Number | Account Name | Description | 2018 Approved | 2019 Approved |
| | Income | | 160 | 165 |
| 41000 | Assessments | Income from owner assess. | 658,281 | 680,290 |
| 41068 | Carry Over Prior Year | Surplus carried over from prior budget year | 25,000 | 10,000 |
| 41990 | Bad Debt | Write off of uncollectible assessments | (6,400) | (1,920) |
| 42210 | Late Fees | Income from late fees | 2,000 | 1,000 |
| 42220 | Return Check Fee | Income from paid return check fees | 0 | 0 |
| 42340 | Pool Guest Pass Fees | Income from pool guest passes | 300 | 150 |
| 42370 | Facility Rental | Income from Clubhouse rentals | 5,000 | 2,000 |
| 42990 | Miscellaneous Income | Income from access cards | 700 | 700 |
| 43100 | Event Income | Income from Events | 17,500 | 24,000 |
| 44001 | Interest On Checking | Income from interest | 100 | 100 |
| 44070 | Interest On Collections | Income from collections | 1,000 | 500 |
| | Total Income | | 703,481 | 716,820 |
| | EXPENSES | | | |
| | Payroll | | | |
| 50150 | Office Salaries | Funding for employee costs | 113,900 | 118,000 |
| | Total Payroll | | 113,900 | 118,000 |
| | Utilities | | | |
| 51500 | Electric - Public Area Lightin | Funding for public area lighting expenses for Community | 38,400 | 38,400 |
| 51505 | Electric - Clubhouse | Funding for electric usage for Clubhouse | 25,000 | 25,000 |
| 51506 | Electric - Gatehouse | Funding for electric usage for guardhouse | 1,200 | 1,000 |
| 51520 | Electric Delivery Charge | Discontinued for 2018 - costs included in Electric Use. | 0 | 0 |
| 51540 | Gas | Funding for gas usage for Clubhous | 6,000 | 6,000 |
| 51550 | Gas Delivery Charge | Discontinued - costs included in Gas | 0 | 0 |
| 51600 | Water & Sewer | Funding for water/sewer charges | 4,000 | 4,000 |
| 51650 | Cable | Funding for Comcast - internet & cable charges for clubhouse | 2,900 | 2,900 |
| 51660 | Telephone | Funding for phone lines - pool clubhouse & guardhouse | 7,500 | 6,000 |
| | Total Utilities | | 85,000 | 83,300 |
| | Repairs & Maintenance | | | |
| 52000 | General Repairs & Maint. | Funding for repairs to Common Areas-window/rug cleaning, roof repairs | 10,000 | 10,000 |
| 52155 | Capital Improvements | Funding for major improvements, not funded from Repl Reserves | 25,500 | 15,000 |

| Account Number | Account Name | Description | 2018 Approved | 2019 Approved |
|--|----------------------------|--|----------------|----------------|
| 52370 | Electrical Repairs | Funding for electrical repairs in the Common Areas | 3,000 | 3,000 |
| 52540 | Fitness Center | Funding for repairs to gym equipment | 2,000 | 1,500 |
| 52620 | Gate Repairs & Maint. | Funding for repairs to the entry gate/system | 6,000 | 6,000 |
| 52680 | Grounds Maintenance | Funding for landscaping not included in the Grounds Contract | 5,850 | 4,000 |
| 52730 | HVAC Repairs | Funding for repairs to the HVAC system | 3,000 | 4,500 |
| 52752 | Irrigation Repairs | Funding for repairs to irrigation system | 800 | 800 |
| 52910 | Painting | Funding for painting of the Common Areas | 3,000 | 5,000 |
| 52990 | Plumbing Repairs | Funding for plumbing repairs | 1,200 | 1,200 |
| 55160 | Maintenance Supplies | Funding for misc supplies, including paper and cleaning and janitorial supplies for clubhouse & pool | 3,000 | 3,500 |
| Total Repairs & Maintenance | | | 63,350 | 54,500 |
| Contracted | | | | |
| 57210 | Exterminating | Funding for pest control in the Common Areas | 750 | 900 |
| 57235 | Fire Alarm Insp/Monitoring | Funding for alarm system monitoring & inspections contract | 5,500 | 5,500 |
| 57250 | Fire Extinguisher Contract | Funding for annual inspection contract | 600 | 600 |
| 57300 | Fitness Equipment Contract | Funding for quarterly inspection by RMS Fitness | 1,000 | 1,200 |
| 57345 | Gate Service Contract | Funding for annual PM contract | | 1,500 |
| 57390 | Grounds Contract | Funding for landscape maintenance contract | 11,000 | 11,000 |
| 57440 | HVAC Contract | Funding for annual inspection & maintenance contract | 4,000 | 4,000 |
| 57445 | Irrigation Contract | Funding for annual maintenance contract | 700 | 700 |
| 57450 | Janitorial | Funding for annual cleaning contract | 19,200 | 19,200 |
| 57670 | Security | Funding for guard services at Gatehouse | 63,000 | 67,000 |
| 57720 | Snow Removal | Funding for snow removal on Common roads, pkg lot & walks | 15,000 | 15,000 |
| 57830 | Trash Removal | Funding for trash/recycling collection | 82,000 | 84,000 |
| Total Contracted | | | 202,750 | 210,600 |
| Recreation/Pool Expenses | | | | |
| 59760 | Clubhouse - Equipment | Funding for AED & misc equipment purchase/repairs | 2,000 | 4,000 |
| 59790 | Pool - Chemicals | Funding for pool chemicals | 1,000 | 500 |
| 59800 | Pool - Contract | Funding for pool management, algae & winter PM contracts | 27,500 | 27,860 |
| 59805 | Pool - Deck Maintenance | Funding for deck p/w, sealant, & misc repairs | 1,500 | 1,000 |

| Account Number | Account Name | Description | 2018 Approved | 2019 Approved |
|----------------|------------------------------------|---|----------------|----------------|
| 59820 | Pool - Equipment Repairs | Funding for pool equipment repairs | 1,200 | 1,500 |
| 59830 | Pool - Furniture | Funding for furniture repair/repl. | 1,000 | 1,500 |
| 59860 | Pool - License / Permit | Funding for annual permits, CPO fees | 1,000 | 500 |
| | Total Recreation | | 35,200 | 36,860 |
| | Administrative | | | |
| 60068 | CAI Membership/BOD Training | Funding for member fees and staff training | 1,000 | 1,000 |
| 60127 | Community Program Supplies | Funding for reusable activity supplies | 1,000 | 2,500 |
| 60128 | Community Events Consumables | Funding for non-food consumables for all events | 6,000 | 7,000 |
| 60129 | Community Events | Funding for program supplies, consumable food & beverages | 5,500 | 7,000 |
| 60130 | Community Special Events | Funding for Special events-2 per month; Volunteer Dinner; NY's Eve; Grill/Chill, IceCream Social, July 4 Hot Dogs, etc. | 36,000 | 44,000 |
| 60420 | Office Supplies | Funding for mailings, office supplies, newspapers, etc. | 13,000 | 10,000 |
| 60425 | Coffee Supplies | Funding for coffee/tea supplies | 8,000 | 9,500 |
| 60440 | Postage | Funding for postage fees | 1,000 | 1,000 |
| | Total Administrative | | 71,500 | 82,000 |
| | Professionals | | | |
| 67000 | Accounting | Funding for annual audit/tax returns | 2,650 | 2,750 |
| 67100 | Consultants | Funding for reserve study & IT Consultants | 1,000 | 5,500 |
| 67300 | Legal | Funding for legal opinions & collection fees | 16,000 | 10,000 |
| 67600 | Management | Funding for management contract fees | 48,446 | 49,899 |
| | Total Professionals | | 68,096 | 68,149 |
| | Insurance & Taxes | | | |
| 68050 | Insurance - Master Policy | Funding for Prop/Liability, Fidelity and Workers Comp | 12,500 | 12,500 |
| 68355 | Common Area - Self Insured | Funding for one insurable event; current deductible is \$2,500 | 2,500 | 2,500 |
| 68800 | Income Taxes | Funding for tax liability & extensions | 1,000 | 1,000 |
| | Total Insurance & Taxes | | 16,000 | 16,000 |
| | Reserves | | | |
| 85000 | Replacement Reserve Contribution | Funding for Reserves contributions; based on 2014 reserve study | 45,685 | 45,411 |
| 85010 | Reserve Contingency | Funding for Operating Contingency | 2,000 | 2,000 |
| | Total Reserves | | 47,685 | 47,411 |
| | TOTAL EXPENSES | | 703,481 | 716,820 |